

**Iris Resources –Digital Programs and Slides  
Fall 2016  
Janet Smith**

Sales: October 1, 2015 to September 30, 2016                      October 1, 2014 to September 30, 2015

|               |      |      |
|---------------|------|------|
| Slide Rentals | (0)  | (0)  |
| Digital/DVDs  | (34) | (74) |

Recap of Income/Expense activity: Beginning of term 10-1-15 to 9-30-16

Total Income: \$302.00

Total expenses: \$337.27

Postage Sales \$38.69 and Supplies \$12.96

Postage: Photo Contest \$10.21, Calendar \$20.56, and AIS Library (Slides) \$254.85

Digital Programs and DVD's were down this year compared to last year. It has been suggested that they have saturated the market and no longer in demand.

What I do know that affects the income/expense of Digital Programs is the reimbursement due to lack of budget for Calendar, Photo Contest and Slide Preservation expenses.

The last three years looks like this:

Photo Contest \$133.68

Calendar \$ 38.80

Slide Pres. \$406.86

TOTAL \$579.34 all taken out of the Digital Programs Budget.

I am open to suggestions on this situation. I have asked the Foundation if they can help with the Slide expenses being mailed to AIS Library for archiving. Hope to hear from them before the year is out.

Respectfully submitted,  
Janet Smith, chair

Note: I have asked President Gary White to find a replacement for Digital Programs chair as of January 1, 2017. It might be time for someone else with fresher ideas and creative marketing to take over. I have been at the helm since November 2007 and everything you see available Rita, myself and several members who donated their programs brought us to where we are today.