

**Iris Resources –Digital Programs and Slides  
Fall 2013  
Janet Smith**

Sales: October 1, 2013 to September 30, 2014                      October 1, 2012 to September 30, 2013

Slide Rentals	(2)	(4)
Digital/DVDs	(148)	(70)

Slide Rentals: (2) Iris in the Garden.

Recap of Income/Expense activity: Beginning of term 10-1-13 to 9-30-14

Total Income: \$1,135.00

Total expenses: \$351.69

Postage Sales \$77.64, Postage \$203.71 and Supplies \$70.34

The “email” orders have increased as affiliates find this works for that last minute need.

Region 24 RVP, Donald Nelson ordered every we had of Digital Program and DVD’s to try to increase their membership. (I gave them a very good discount so it did not delete their budget.) He relates it is working out quite well so far.

Slide rentals have stopped and even though I placed reminders where I could to remind those affiliates that do not have digital equipment we have slide programs, we have not had any requests since last October. I will keep Iris Family and Iris Gardens on hand but not the 5 copies of each as in the past. (Note: I have already sent copies of every slide program we had to the AIS Library.) The rest have been retired as they were not requested in a long time. (Note none of the slide programs consist of original slides, they are all copies.)

Respectfully submitted,  
Janet Smith, chair

09/26/2014