

# Iris Resources –Digital Programs and Slides Spring 2013

**Janet Smith**

Sales: <u>October 1, 2012 to September 30, 2013</u>	<u>October 1, 2011 to September 30, 2012</u>
Slide Rentals (3)	(2)
Digital/DVDs (42)	(153)

Slide Rentals have been (1) Iris Family and (1) Iris in the Garden.

Recap of Income/Expense activity: Beginning of term 10-1-12 to 9-30-13

Total Income \$380.00 - (42--CD/DVD sold) and (3--rentals)

Total expenses \$75.45 - Postage. Sales \$14.18, Postage \$54.78 and Supplies \$6.49

The “Multi-Purchase” of Digital Programs at a lower cost opportunity and the “email” option continue to be successful. We have found Affiliates appreciate the ability of choosing various programs and the cost savings of sending them as an “email”.

Motions:

1. That the AIS Iris Resources – Digital Programs/Slides offer for “rental” at \$8 each the following:

a) Interviews of Glen Corlew, Heather Pryor, John Weiler, Terry Aitken, Bill Maryott, Dave Niswonger, “This is Your Life”

b) Region 14 2010 Fall Meeting – John Weiler guest speaker, “Rebloomers”

c) VHS to DVD 2003 Convention (2 program set), Currier McEwen (7 different programs),

Alan Ensminger, Bennett Jones, Joe Ghio, Luella Danielson (Aril Judges Training), Ben Hager, Howard Shockey (Aril Judges Training), Ed Mathaney (Japanese Garden), Dave Niswonger (Spring Preparation of Iris Bed), Dave Niswonger (Seedling to pod, hybridizing)

MOTION: That the Digital Programs be loaded on to the AIS Shopping Cart. AIS Storefront to forward orders to Digital Programs for shipping. Digital Programs to be reimbursed for shipping costs on a monthly basis as is currently done. AIS Storefront to report separately any Digital Program sales (\$) allowing the sales (\$) from the AIS Shopping Cart to be included in the Digital Program line item on the AIS Financial Report.

Respectfully,  
Janet Smith, Coordinator