

**Iris Resources –Digital Programs and Slides
Fall 2013
Janet Smith**

Sales: October 1, 2012 to September 30, 2013 October 1, 2011 to September 30, 2012

Slide Rentals	(4)	(2)
Digital/DVDs	(70)	(153)

Slide Rentals have been (1) Iris Family and (1) Iris in the Garden.

Recap of Income/Expense activity: Beginning of term 10-1-12 to 9-30-13

Total Income \$882.00 - (69--CD/DVD sold) and (4--Slide Sets rented)

Total expenses \$228.61 - Postage. Sales \$25.54, Postage \$127.33 and Supplies \$75.74

The “Multi-Purchase” of Digital Programs at a lower cost opportunity is working out quite well. The purchase of 3 or more CDs qualifies. We have found Affiliates appreciate the ability of choosing various programs as opposed to designated sets.