

## **CONSOLIDATED EXHIBITIONS REPORT**

### **November 3, 2012**

#### **Supply Report by Susan Boyce**

For the 2012 year, the number of orders received was about 15% less than in previous years. I suspect that the unusual weather for 2012 was the culprit. I believe that with the 2012 weather problems, I will be also be getting fewer orders for the 2013 year.

The Exhibition supplies have been ordered for the 2013 year. By ordering this far in advance, the AIS receives a 10 percent discount, which resulted in a savings of \$401 for this year. Unfortunately the cost of the ribbons and the small rosettes did go up slightly. I did compare the prices of a couple of places and the company that we currently have been using, still has the best prices.

I move that we raise the price of the ribbons from \$10.00 to \$11.00 per bundle of 25.

I move that we raise the price of the small rosettes from \$5.00 to \$6.00 each.

If, the post office raises their prices again at the start of this next year, this will be the third rate increase in postage rates since we instituted the \$10 shipping and handling fee, and I will be making a motion via AIS Discuss to slightly raise the shipping and handling fee charged for the Exhibition supplies orders.

#### **Show Schedules Report by Lois Rose**

For the 2012 show season, I approved a total of 142 shows, including three rebloom shows. There were seven fewer shows approved for 2012 than for the 2011 season, and thirteen fewer than in 2010, a steady and disheartening decline. I received notice of thirteen cancelations, one reduction to just exhibition status, and two date changes, all due to adverse weather conditions and/or unusually early bloom season. Other cancelation notices may have gone to Ray and Karen Jones.

#### **Show Reports by Karen & Ray Jones**

We estimate that we will need to order 100 Adult Silver Medals and 120 Adult Bronze Medals to get through FY 2013. The FY 2013 budget is built on the assumption that we will experience 140 completed shows.

To get through FY 2014 we should order 240 Adult Silver Medal and 275 Adult Bronze Medals.

The difference in the number of Silver and Bronze Medals is because local affiliates may order bronze medals to award to winners of Commercial and Educational Exhibits at local shows. Each medal in this category is sold for \$15.00.

We currently have 83 Adult Silver and 68 Adult Bronze Medals on hand.

During FY 2012, 32 shows have been cancelled due to weather and early bloom out at show time. This has lowered our expenses for all categories of the FY 2012 budget.

There are 5 approved shows still not accounted for and 3 Fall Shows.