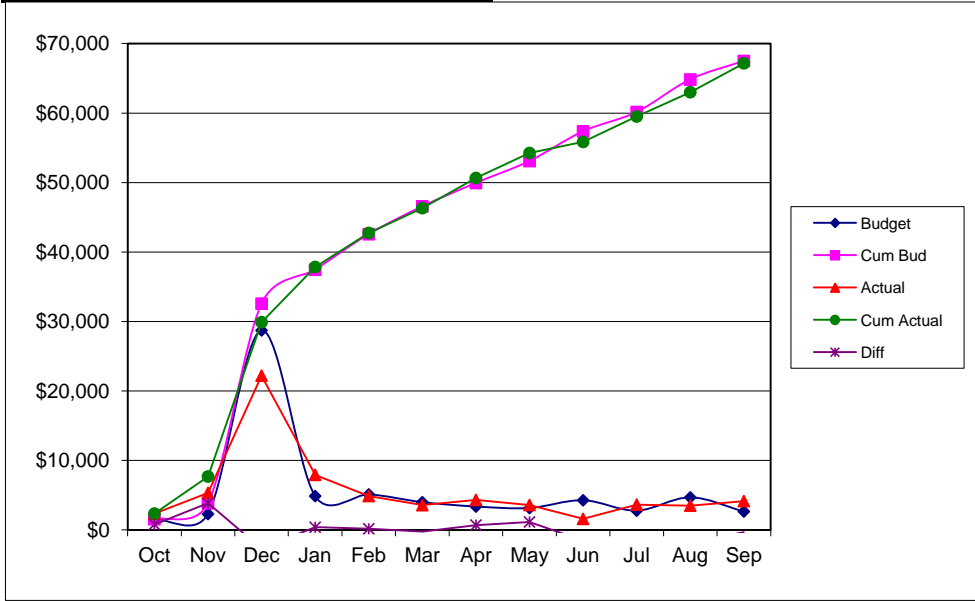


Income Projection 11-12

2011-2012 Membership Income Projection		Income Actual			
Month	Budget	Cum Bud	Actual	Cum Actual	Diff
Oct	\$1,551	\$ 1,551	\$2,354.00	\$2,354.00	\$ 803
Nov	\$2,296	\$ 3,848	\$5,343.00	\$7,697.00	\$ 3,850
Dec	\$28,724	\$ 32,572	\$22,211.00	\$29,908.00	\$ (2,664)
Jan	\$4,882	\$ 37,454	\$7,943.00	\$37,851.00	\$ 397
Feb	\$5,117	\$ 42,570	\$4,895.50	\$42,746.50	\$ 176
Mar	\$4,000	\$ 46,571	\$3,575.00	\$46,321.50	\$ (249)
Apr	\$3,371	\$ 49,942	\$4,332.00	\$50,653.50	\$ 712
May	\$3,153	\$ 53,095	\$3,598.00	\$54,251.50	\$ 1,157
Jun	\$4,271	\$ 57,366	\$1,599.00	\$55,850.50	\$ (1,515)
Jul	\$2,779	\$ 60,145	\$3,655.00	\$59,505.50	\$ (639)
Aug	\$4,688	\$ 64,833	\$3,500.00	\$63,005.50	\$ (1,827)
Sep	\$2,659	\$ 67,492	\$4,158.00	\$67,163.50	\$ (328)
11 -'12 Projection					
Total	\$ 67,492				

as of 09/29/12	
\$ 950.00	paypal
\$ 3,119.00	usbank
\$ 89.00	cc
\$ 4,158.00	total



		\$ 80.00	29-Sep		
\$ 355.00	29-Sep	\$ 145.00	28-Sep		
\$ 1,085.00	25-Sep	\$ 335.00	25-Sep	\$ 34.00	25-Sep
\$ 1,679.00	6-Sep	\$ 390.00	6-Sep	\$ 55.00	7-Sep
<u>\$ 3,119.00</u>	tot usb	<u>\$ 950.00</u>	tot pp	<u>\$ 89.00</u>	tot cc

1. New memberships were extrapolated from last years actual numbers and are assumed to be Single Annual.
2. The drops rate is tracking at 5% over the last 3 years. Using 5% as the drops rate.