## AMERICAN IRIS SOCIETY INCOME AND EXPENSE AND BUDGET FOR THE YEAR ENDED SEPTEMBER 30, 2010

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|                          |             |                   |              |        | ADDROVED                       | OVED   |
|--------------------------|-------------|-------------------|--------------|--------|--------------------------------|--|
|                          |             |                   | 9/30/10      |        | APPROVED<br>9/30/10            | OVER<br>(UNDER)  |
| INCOME                   |             |                   | 3/30/10      |        | 3/30/10                        | (ORDER)  |
| Affiliations Fees        |             |                   | \$2,550.00   |        | \$2,100.00                     | \$450.00   |
| Bulletin Advertising     |             |                   | \$13,662.00  |        | \$15,000.00                    |  |
| Committee Income:        |             |                   | Ψ10,002.00   |        | ψ10,000.00                     | ψ1,000.00  |
| Exhibitions              |             |                   | \$8,201.00   |        | \$9,000.00                     | -\$799.00  |
| Slides/Program           | ns          |                   | \$1,137.90   |        | \$3,500.00                     |  |
| Earned Interest/Dividend |             |                   | \$8,378.81   |        | \$8,500.00                     |  |
| Member Dues              |             |                   | \$66,531.52  |        | \$67,605.00                    |  |
| Miscellaneous            |             |                   | \$0.00       |        | \$0.00                         |  |
| Registration Fees        |             |                   | \$8,890.00   |        | \$8,750.00                     | · ·  |
| Silent Auction           |             |                   | \$3,519.00   |        | \$4,500.00                     | · ·  |
| Storefront Sales         |             |                   | \$13,876.80  |        | \$15,000.00                    |  |
| Brent & Becky's Bulbs    |             |                   | \$172.69     |        | \$4,000.00                     |  |
| Fundraiser 2011 Conver   | ntion       |                   | \$1,485.00   |        | \$0.00                         |  |
| Royalty Income           |             |                   | \$58.24      |        | \$0.00                         |  |
| Unrestricted Donations   |             |                   | \$16,527.63  |        | \$4,500.00                     |  |
| Gain on Sale of CD       |             |                   | -\$30.00     |        | \$0.00                         | -\$30.00   |
|                          |             |                   | <b>*</b>     |        | <b>** ** ** ** ** ** ** **</b> |  |
| TOTAL GENERAL FUN        | DINCOME     |                   | \$144,960.59 |        | \$142,455.00                   | \$2,505.59   |
| EXPENSES                 |             |                   |              |        |                                |  |
| Bank Fees                |             |                   | \$190.42     |        | \$100.00                       | · ·  |
| Bulletin Expense         |             |                   | \$77,719.50  |        | \$72,500.00                    | \$5,219.50   |
| Committee Expenses:      |             |                   |              |        |                                |  |
| Affiliations Exp         | ense        |                   | \$0.00       |        | \$250.00                       | -\$250.00  |
| Awards & Ballo           | ots         |                   | \$1,219.36   |        | \$2,000.00                     |  |
| Convention Lia           | ison Exp    |                   | \$133.09     |        | \$1,700.00                     | -\$1,566.91  |
| Donations Sec            | retary      |                   | \$223.56     |        | \$300.00                       | -\$76.44   |
| Electronic Serv          | rices       |                   |              |        | -                              |  |
| Web Sites-               | -Irises.org | -\$103.50         |              | \$0.00 |                                |  |
| Web Sites-               | -LunarPages | \$180.48          |              |        |                                |  |
| Web Site R               | edesign     |                   |              |        |                                |  |
| Web Sites-               | -Other      | \$31.90           |              |        |                                |  |
| Iris WIKI                |             | \$140.00          |              |        |                                |  |
| AlSLookup                |             |                   |              |        |                                |  |
| Other                    |             | \$266.29          |              |        |                                |  |
| Webmaste                 | er          | <u>\$250.00</u>   |              | \$0.00 |                                |  |
|                          | Total       |                   | \$765.17     |        | \$2,969.00                     | -\$2,203.83  |
| Exhibition               |             |                   |              |        | •                              |  |
|                          | Supplies    | \$15,881.45       |              |        |                                |  |
|                          | Printing    | \$1,014.92        |              |        |                                |  |
|                          | Adams Exp   | \$691.91          |              |        |                                |  |
|                          | Postage     | <u>\$3,278.60</u> |              | \$0.00 |                                |  |
|                          | Total       |                   | \$20,866.88  |        | \$11,000.00                    | \$9,866.88   |
| Judges & Judg            | es Training | \$0.00            |              | \$0.00 |                                |  |
| Public Relation          | s           |                   |              |        |                                |  |
| AIS Screens              |             | \$102.46          |              | \$0.00 |                                |  |
| Poster Exp               |             |                   |              |        |                                |  |
| On Line Ads              | 6           |                   |              |        |                                |  |
| Print Ads                |             |                   |              | \$0.00 |                                |  |
| GardenWri                |             | <u>\$0.00</u>     |              |        |                                |  |
|                          | Total       |                   | \$102.46     |        | \$500.00                       | -\$397.54  |
| Scientific & Re          | search      |                   | \$0.00       |        | \$0.00                         | \$0.00   |
| Slides/Program           |             |                   | \$983.99     |        | \$1,500.00                     |  |
| Speakers/Prog            | rams        |                   | \$0.00       |        | \$200.00                       | -\$200.00  |
| Youth                    |             |                   | \$0.00       |        | \$1,500.00                     |  |
| Fundraiser 2011 Conver   | ntion       |                   | \$169.55     |        | \$0.00                         |  |
| General Secretary Expe   | nse         |                   | \$326.93     |        | \$300.00                       |  |
| Insurance Expense        |             |                   |              |        |                                | \$0.00   |
| Directors & Off          | icers       |                   | \$1,000.00   |        | \$1,000.00                     | The second secon |
| Volunteer Accid          |             |                   | \$235.00     |        | \$7,000.00                     |  |
| Liability Policy         | uoni        |                   | \$8,229.56   |        | \$11,000.00                    |  |
| LIADINITY I ONLY         |             |                   | ψυ,ΖΖΞ.30    |        | ψ11,000.00                     | Ψ2,110.44  |
| l                        |             |                   |              | ı      |                                |  |

|                                 |               |                            |                  | BUDGET<br>APPROVED | OVER           |
|---------------------------------|---------------|----------------------------|------------------|--------------------|----------------|
| EXPENSES                        |               | 09/30/10                   |                  | 09/30/10           | (UNDER)        |
| Membership Secretary            |               | 09/30/10                   |                  | 09/30/10           | (UNDER)        |
| Internet Expense                |               | \$263.40                   | \$0.00           |                    |                |
| Telephone Expense               |               | \$650.25                   | \$0.00<br>\$0.00 |                    |                |
| Returned Bulletins              |               | \$0.00                     | \$0.00           |                    |                |
| Bank Charges                    |               | \$348.50                   | \$0.00           |                    |                |
| PayPal Fees                     |               | \$480.09                   | \$0.00           |                    |                |
| PayPal Chargebacks              |               | \$0.00                     | \$0.00           |                    |                |
| Credit Card Expenses            |               | \$506.93                   | \$0.00           |                    |                |
| MemSec Contract Services        |               | \$9,600.00                 | \$0.00           |                    |                |
| New Member Packets              |               | \$602.76                   | \$0.00           |                    |                |
| Postage                         |               | \$702.12                   | \$0.00           |                    |                |
| Office Supplies                 |               | \$121.49                   | \$0.00           |                    |                |
| Other                           |               | \$158.72                   | \$0.00           |                    |                |
| Refunds                         |               | \$125.00                   | φ0.00            |                    |                |
| Mailing Service                 |               | \$532.43                   | \$0.00           |                    |                |
| Transfer of Section Dues        |               | \$2,432.50                 | \$0.00           |                    |                |
| Transfer of Life Member Dues    |               | \$2,085.00                 | \$0.00           |                    |                |
| Total                           |               | \$18,609.19                |                  | \$18,510.00        | \$9            |
|                                 |               | . ,                        |                  |                    | ·              |
| Miscellaneous                   |               | \$241.10                   |                  | \$0.00             |                |
| Photo Contest                   |               | \$107.72                   |                  | \$300.00           | -\$19          |
| Professional Fees - Tax Prep    |               | \$0.00                     |                  | \$500.00           |                |
| Recording Secretary Expenses    |               | \$96.02                    |                  | \$100.00           | -9             |
|                                 |               |                            |                  |                    |                |
| Registrar/Recorder              |               |                            |                  |                    | 9              |
| Contract Services               | \$2,400.00    |                            | \$0.00           |                    | \$             |
| Contract Services               | \$0.00        |                            |                  |                    |                |
| Postage                         | <u>\$0.00</u> |                            | <u>\$0.00</u>    |                    | \$             |
| Total                           |               | \$2,400.00                 |                  | \$6,500.00         |                |
| Silent Auction Expense          |               | \$0.00                     |                  | \$100.00           | -\$10          |
| Storefront Expenses             |               |                            |                  |                    | 9              |
| RVP Pins                        |               | \$0.00                     | \$750.00         |                    | -\$75          |
| Basic Iris Culture              |               | \$0.00                     | \$0.00           |                    | -φ/ ς          |
| R&I                             |               | \$1,381.70                 | \$1,200.00       |                    | \$18           |
| Checklist 2009                  |               | \$0.00                     | \$5,000.00       |                    | -\$5,00        |
| Calendars                       |               | \$5,860.10                 | \$6,000.00       |                    | -\$13          |
| AIS Seals                       |               | \$0.00                     | φο,σσσ.σσ        |                    | Ψ16            |
| Invitation to Join              |               | \$1,250.00                 | \$3,500.00       |                    | -\$2,25        |
| Storage Rent                    |               | \$2,958.00                 | \$2,900.00       |                    | \$5            |
| Postage                         |               | \$2,392.62                 | \$2,500.00       |                    | -\$10          |
| Credit Card Exp                 |               | \$684.82                   | , ,222.00        |                    | Ţ.,            |
| Telephone Exp                   |               | \$1,005.09                 |                  |                    |                |
| Refunds                         |               | \$24.00                    |                  |                    |                |
| Other                           |               | \$1.17                     |                  |                    |                |
| Oregon Reg Fe <mark>e</mark>    |               | \$88.25                    |                  |                    |                |
| Soc of LA Book <mark>s</mark>   |               | \$93.50                    |                  |                    |                |
|                                 |               | <u>\$1,896.83</u>          | \$1,700.00       |                    | \$19           |
| Total                           |               | \$15,739.25                |                  | \$23,550.00        | -\$7,81        |
| Treasurer Expenses              |               | \$0.00                     |                  | \$200.00           |                |
| TOTAL GENERAL FUND EXPENSES     |               | <u>\$149,358.75</u>        |                  | \$157,279.00       | <u>-\$7,92</u> |
|                                 |               |                            |                  |                    |                |
| GENERAL FUND NET INCOME OR LO   | <u>.</u>      | -\$4,398.16                |                  | -\$14,824.00       | \$10,42        |
| GENERAL FUND BALANCE OCT 1, 20  |               | \$93,326.09<br>\$88,927.93 |                  |                    |                |
| GENERAL FUND BALANCE SEPT 30, : |               |                            |                  |                    |                |