## AIS CALENDARS for 2010.

Terry Aitken

2007 estimate DNP (Publisher) = \$5,020 for 2000 copies2007 "Gayton (Layout) = \$916.Contingency = \$100.Total \$6,036.00

## 2008 estimate for 2009 Calendars

## 2009 estimate for the 2010 Calendars

Best guess from DNP America, LLC (Hong Kong)	\$5,500 for 2000 copies (\$2.75)
	\$5,750 for 2500 copies (\$2.30)
Estimate from Gayton Design, Oakland (Layout)	\$1,085
Contingency	\$215
Total	. \$6800.( <b>2000 copies = \$3.40 each</b> )

International exchange rates and transportation costs are so volatile that DNP cannot bid the services accurately. They suggest a best guess estimate at 10% more than last year, then confirm a bid closer to the time of production.

Specs include 360 dpi (AIS Bulletin is 300 dpi) Paper weight is in metric??? Delivery from Hong Kong to Seattle was 3 weeks. Loading and unloading is extra time. Comments - excellent quality and service.

Subjects. Photo contest subjects will be considered. Iris in photo will be required. "Iris in the landscape" theme will be a priority. Diversity of iris types will be included.

"Wow factor" in play.