The American Iris Society INFORMATION ONLY Exhibition Supply Chair Report

2020 has been an awesome year for all of us. My orders have come in in greatly reduced numbers. Often with a caveat of 'we may only need these for next year'. I have only filled 33 orders and do not anticipate more than a couple more. 33 orders is about 50 less than 2018 or 2019.

Feb 13 orders. Mar 19 orders. April 1 order.

For the 33 orders, I have income for merchandise of: \$ 3,067.00. Shipping collected, of \$ 450. Actual shipping cost \$ 418.53. The difference: \$ 31.47.

My expenses for certified mail (for the checks and receipts to Michelle) and shipping labels, (a 4 year supply package)is \$ 35.74.

I will send a 2nd deposit at the end of May, to catch last/late orders.

The average turnaround time for the orders remains at 2.2 days. I will not be making a backfill order this year.

ENTRY TAGS. I have secured two tentative estimates for the new printer source of the entry tags. I will try to have the complete data available by the video time. They each had questions, and are not an essential business. May be able to reopen this week.

Respectfully submitted, Nick Stewart